# **Retail Sales Professional**

## SCOF LEVEL 6 MODERN APPRENTICESHIP



## 11 Month Programme

This qualification is designed to gives learners the knowledge and skills needed for career progression within the retail sector.

#### Introduction to the course

The Retail Sales Professional at SCQF level 6 allows learners to demonstrate competence in job-related skills in their particular area of work and expertise.

#### **Learner outcomes**

This qualification covers areas such as customer service, stock management and leadership. The wide range of optional units reflects the diversity of the sector and the multi-channel nature of the modern retail business.

#### **Assessment**

Assessment is through performance in the workplace and will be based on performance evidence, i.e. observation (in person, video recordings) and work products generated by the candidate (word-processed documents, letters, spreadsheets, receipts, e-mail correspondence, database reports, graphic elements, etc.). The specific evidence produced will depend on the choice of optional units.

### A good fit for

Learners who wish to pursue a career in retail or individuals who are currently in employment and who wish to obtain a formal qualification or to support continuing professional development.

#### What's next?

Upon successful completion, learners will gain a recognised qualification which guarantees that they have the skills, knowledge, and abilities required to carry out their role successfully and proficiently.





#### Course overview



**Start Date** 



SCOF Level 6



Duration 11 months





**Assessment** Workplace assessments



**Oualification** Retail Sales Professional at SCQF level 6



#### **Entry Requirements**

No prior qualifications are required to undertake this qualification, although experience or relevant qualifications in retail, e.g. Retail Skills at SCQF level 5, would be an advantage.

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# unlocking potential delivering personalisation enhancing performance

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# **Blended Delivery Model**



