## **Junior Estate Agent**

### IFVFI 2



## 12 month programme + EPA

This apprenticeship is designed to equip new property professionals to sector with the skills needed to support busy estate agents.

#### Introduction to the course

The Junior Estate Agent Level 2 apprenticeship is aimed at equipping those new to the property sector with the skills needed to support a busy estate agents. Learners will develop their knowledge in core areas such as valuing a property, legal compliance requirements, planning, and construction defects. Apprentices will also develop key skills in negotiation, sales, and customer care to deliver a high quality service experience for clients.

#### Learner outcomes

The learner will be taught about sales process of properties; marketing properties; and the selling of additional service to buyers. Apprentices will understand the importance of complying with contractual, statutory and legal restrictions, and client confidentiality.

Additionally, the individual will learn about preparing floor plans of a property, following the measuring code of practice, and assist with the provision of sales particulars. The learner will also develop administrative skills in managing databases, undertaking research on properties, and carrying out tasks to market properties effectively. Apprentices will be encouraged to develop a wider awareness of the organisation and understand how their role aligns with the company's values, business plan, and KPIs.

#### **Assessment**

The learner's progress will be assessed through onprogramme learning, followed by an End-Point Assessment at the end of the apprenticeship. This will consist of two assessment methods:

- 1. A scenario-based task
- 2. Professional discussion underpinned by a Portfolio of evidence, which you would have developed throughout the course of your apprenticeship.

Apprentices will need to complete Level 2 English and Mathematics before the End-Point Assessment

### A good fit for

This apprenticeship is relevant to anyone who would like to start a career in the housing and property sector.

#### What's next?

After completing this apprenticeship, they can move on to a Level 3 qualification which may qualify them for membership with NAEA Propertymark, the professional body of estate agents, property valuers and auctioneers.



### Course overview



#### **Start Date**

Flexible



Level



#### **Duration**

12 months + 3-month EPA



#### Delivery

Blended



On-Programme and End-Point Assessment



#### Qualification

Junior Estate Agent apprenticeship at Level 2



#### **Entry Requirements**

None, however your employer may set some minimum requirements.









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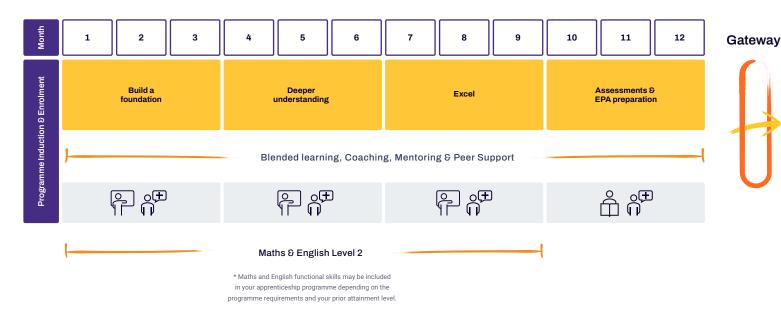
## LEVEL 2

X

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## **Blended Delivery Model**



unlocking potential delivering personalisation enhancing performance



